



INVESTOR PRESENTATION **JUNE 2026**

SAFE HARBOR STATEMENT

Certain statements made in this presentation and associated conference call are "forward-looking statements" within the meaning of the Securities Act of 1933, as amended. These forward-looking statements include, but are not limited to, our plans, objectives, expectations and intentions and other statements contained in this report that are not historical facts as well as statements identified by words such as "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates" or words of similar meaning. These statements are based on our current beliefs or expectations and are inherently subject to significant uncertainties and changes in circumstances, many of which are beyond our control. Actual results may differ materially from these expectations due to changes in global political, economic, business, competitive, market and regulatory factors, and factors related to pandemics.

ITURAN OVERVIEW

Pioneering Telematics for Connected Cars

ITURAN (ITRN) **OVERVIEW**

- **Profitable and cash-flow positive** for over 20 years with a ~\$1.3bn market cap
- **Car telematics company** with multiple growth engines across global markets; Market leader in Latin America and Israel
- **Recurring revenue business model**: 70%+ recurring subscription revenue from a stable base of monthly paying subscribers
- **Shareholder-friendly capital returns**: ~6% dividend yield for last twelve months and ~\$13m remaining buyback; Over \$0.5bn in returns generated to shareholders since IPO;
- **Strong balance sheet**: \$108m in net cash; early investor in transportation-tech companies with significant yet-to-be-realized value upside
- **Tech innovation and leadership**: partnerships with leading global OEMs, leveraging cutting-edge technologies

TELEMATICS MARKET

- **Telematics**: a locating technology for monitoring & tracking assets
- **Global telematics market** estimated at ~\$80bn in 2023
- **15% CAGR** to ~\$280bn by 2032¹; by 2030, 95%+ of vehicles to be connected²
- **Ituran provides its large and growing subscriber-base** with a telematics solution *combined* with a full-service offering tailored for each geography

¹ Research & Markets, Jan 2025. ² McKinsey, Aug 2023

Stolen Vehicle
Recovery (SVR)

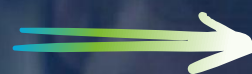


OUR

OFFERINGS



Connected Car, Fleet
Management and
other solutions



MARKET
SEGMENTS



After-Market



OEM Car &
Motorcycle
Manufacturers



Finance
Companies



Insurance
Companies

OUR COMPETITIVE ADVANTAGES

- **Strong market presence & Ituran has #1** market share in Brazil and Israel; aims to replicate success in Mexico, Ecuador, Colombia, India, Chile and elsewhere
- **30+ years of Stolen Vehicle Recovery (SVR) leadership** and experience: with industry-leading 80%+ vehicle recovery rate;
- **Leveraging 20+ years of proprietary telematics data** to power new high-margin initiatives
- **Global subscriber base**: over 2.6 million paying monthly, expected to continue organic growth of 160-180k in 2026
- **Deep partnerships with leading OEMs** as well as insurance companies and financing institutions including Santander Bank.

ITURAN'S OEM ROSTER

NEW RECENT PARTNERSHIPS



BUSINESS **MODEL STRENGTH**

70%+
recurring
subscription fees

- **Recurring revenue model**
- High retention drives **predictable cash flows** and **operating leverage** as the subscriber base scales



~30%
one-time product
fees bringing the
customer initially

GLOBAL PRESENCE



HEADQUARTERED



DISTRIBUTOR

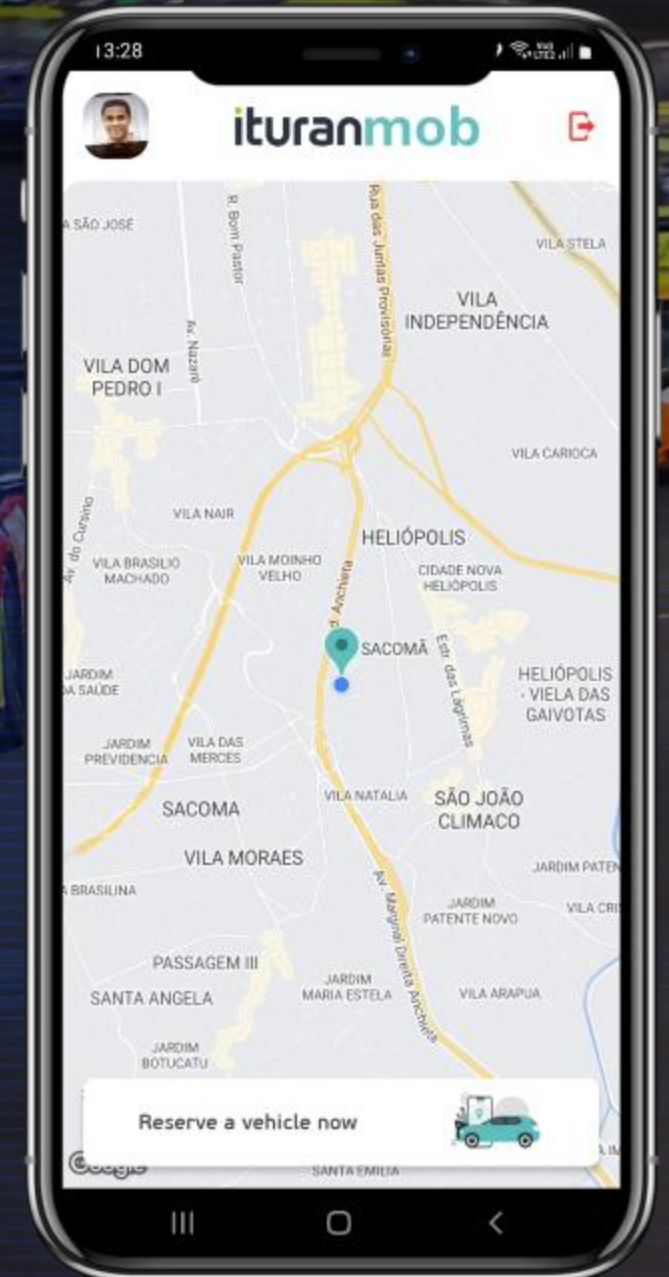
GROWTH DRIVERS

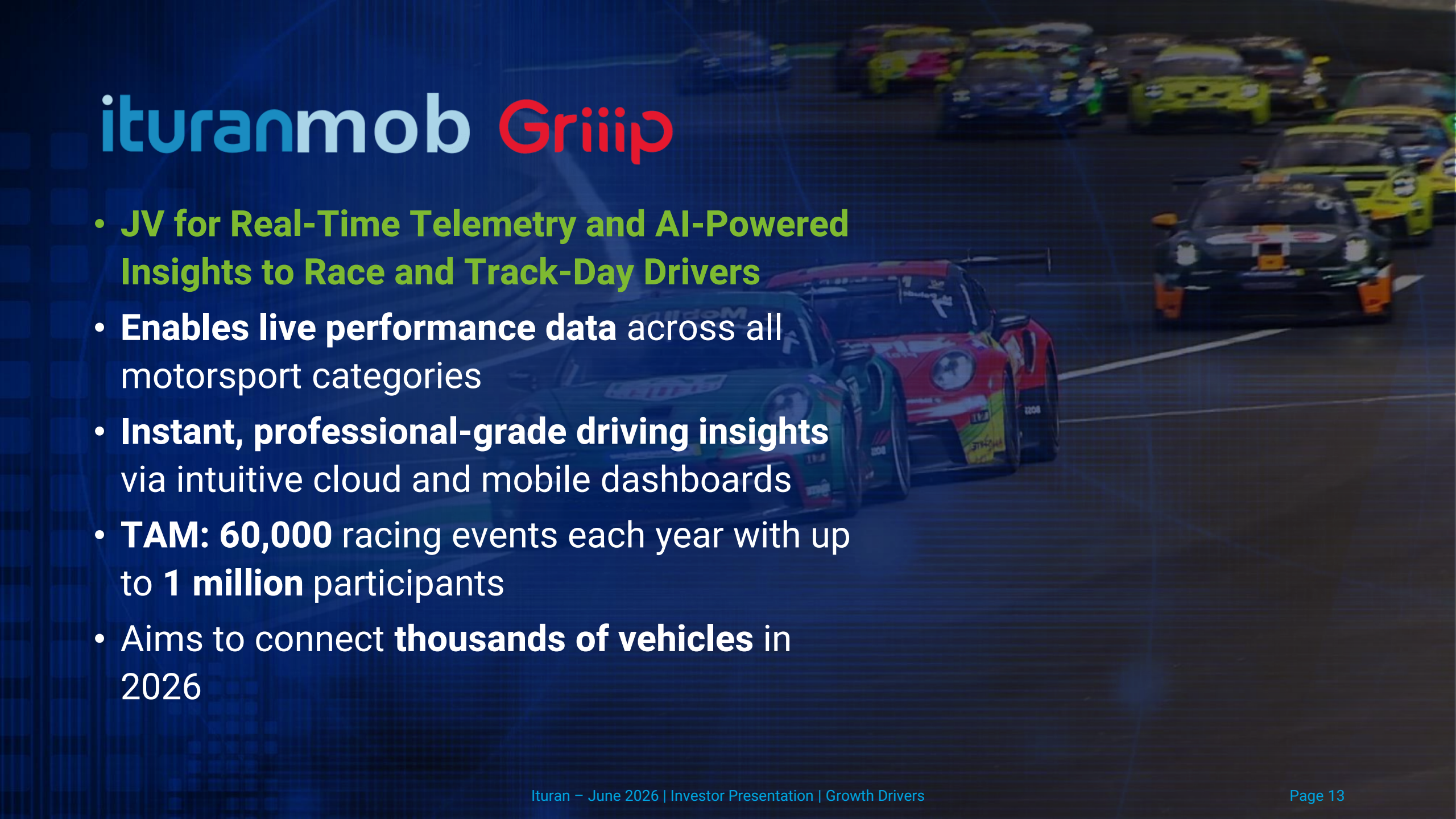
Significantly **expands Ituran's addressable markets**



REMOTE RENTAL TECHNOLOGY LAUNCH IN USA

- All-in-one Innovative **SaaS smart-mobility and fleet management platform**
- Long-term growth engine
- Proven traction in Brazil and Israel
- Just launched in the US market





ituranmob Griip

- **JV for Real-Time Telemetry and AI-Powered Insights to Race and Track-Day Drivers**
- **Enables live performance data** across all motorsport categories
- **Instant, professional-grade driving insights** via intuitive cloud and mobile dashboards
- **TAM: 60,000** racing events each year with up to **1 million** participants
- Aims to connect **thousands of vehicles** in 2026

ITURAN CREDIT CARBON

- Connects **carbon emitters** with individual **carbon savers** via **Ituran's platform**
- Enables EV and zero-emission drivers to **monetize carbon savings**
- Creates a **scalable, low-cost new revenue stream** leveraging existing infrastructure
- At end of regulation approval process - **commercialization expected by year-end 2026**



BIG DATA

HIGHLY SCALABLE MONETIZATION OPPORTUNITY

- Leverages one of **Ituran's major assets**: one of the **richest vehicle telematics datasets** built over decades
- Supports **governments** and **authorities** in traffic, safety, and infrastructure planning
- Enables **OEMs to enhance ADAS** and autonomous driving using real-world data
- **Highly scalable monetization opportunity** beyond subscriptions
- Recent agreement supporting local transportation authority in infrastructure planning

GROWTH DRIVERS SUMMARY

SERVICES LEADERSHIP

- Replicating successful products and services from existing geographies **into new geographies**
- **India**: Market potential of 250m+ vehicles; JV with Daimler
- Potential to sign **further OEM partnerships**
- Working to **expand existing OEM relationships into new geographies**
- Growth in the segment of **motorcycle telematics**
- **Expand finance and leasing services** to new financing and leasing companies

FINANCIALS

Three decades of **growth, profitability, cash generation and shareholder returns**

Q1 2026 RESULTS SUMMARY

- **Very strong start to 2026**
 - **Record revenue, crossing \$100m milestone**
 - **Double-digit growth** in profit across the board: gross, operating, net, and EBITDA
 - **40k quarterly** net sub-adds;
 - Expanded Stellantis partnership with **Fiat Connect**
- Avenues for **long-term growth**
 - **IturanMob, Credit Carbon, Leveraging Big Data**
 - Pursuing new **OEM, finance & insurance** partnerships

LONG-TERM SUBSCRIBER GROWTH

subscribers '000s at period-end

Long-term
sub growth

12%
CAGR

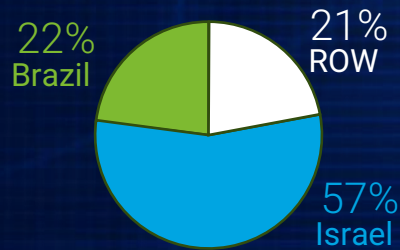
Expect for 2026:
160-180k
net subscriber adds

Net new
subscribers
Q1 | 2026
40k



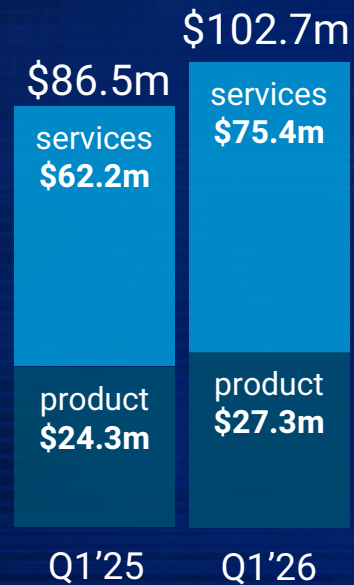
RESULTS SUMMARY

FIRST QUARTER 2026



Q1'26

Revenue Breakdown



Revenue



EBITDA



Net Income

EPS

\$0.73 \$0.85

DIVIDEND & BUY BACK

SHAREHOLDER VALUE GENERATION

Q1 2026

- Regular dividend **\$10m** (\$0.50/sh)
- Buy Back - **\$0.5** million

TRAILING 12M
DIVIDEND YIELD

~6%

DIVIDENDS
ISSUED SINCE IPO

\$416M

CURRENT MARKET CAP

~\$1.3B

\$108M

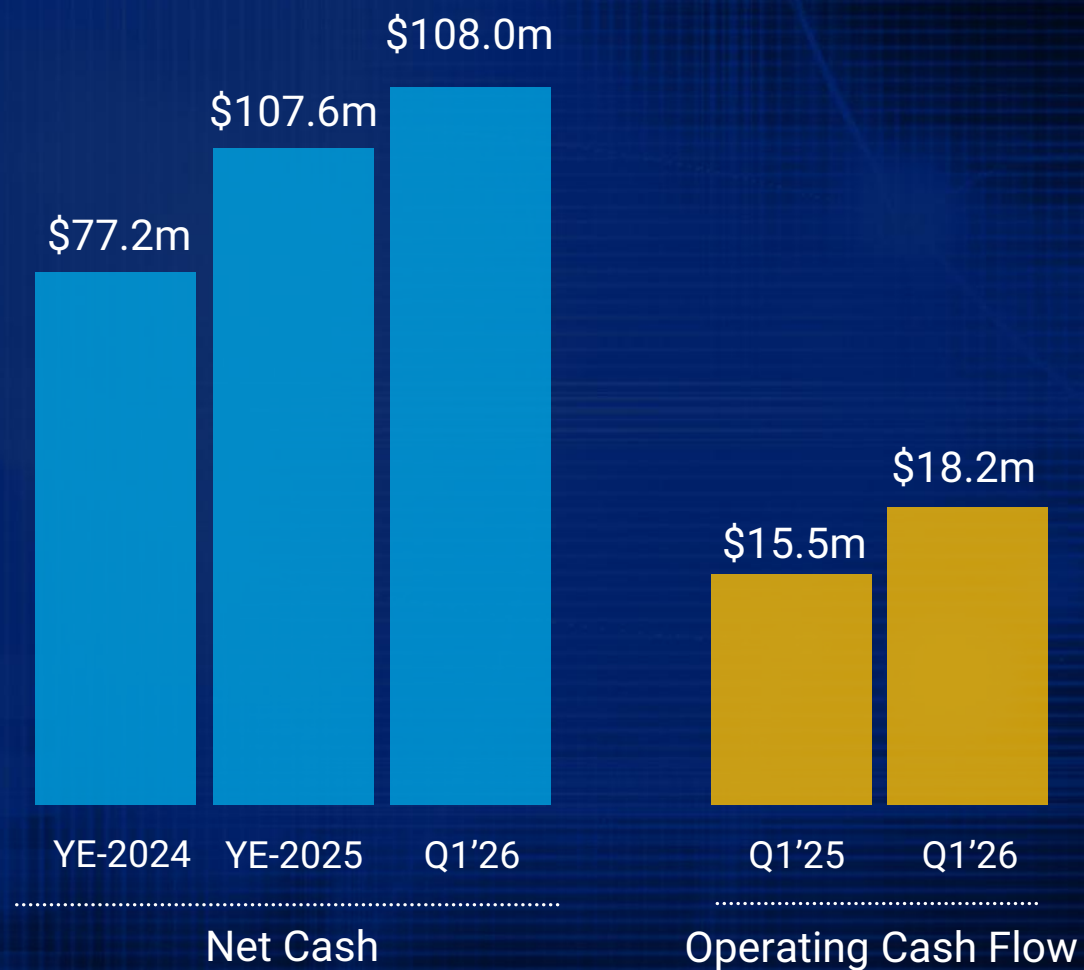
IN NET CASH

SHARES BOUGHT
BACK SINCE IPO

\$68m



BALANCE SHEET SUMMARY



ADDITIONAL UNTAPPED VALUE POTENTIAL

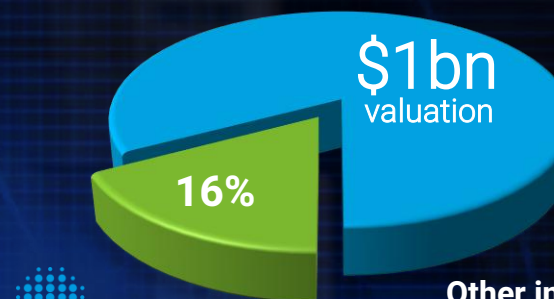
Mission Critical
Delivery & Fulfillment



BRINGG

THE DELIVERY
OPERATIONS PLATFORM

\$1bn valuation



Ituran
holdings
in Bringg

Other investors include:
Insight, Coca-Cola, Viola,
Salesforce, OG Tech, GLP,
Next47, Aleph, Pereg,
Cambridge Capital

SaaS technology to rapidly improve
pickup and delivery speed, capacity,
and customer experience at scale

- Based on \$100m June 2021 round led by Insight VC + 7 existing investors
- Ituran seeded Bringg in 2013 and remains largest investor with 16%
- Bringg recorded at **book value of \$0m** on Ituran's balance sheet

SUMMARY

PROFITABLE GROWING COMPANY with healthy balance sheet and additional upside potential via entry into new synergistic segments

OPERATING LEVERAGE: recurring revenue model with growing margins as business expands

SOLID TRACK RECORD of shareholder returns dividend yield over 5%

STRONG PARTNERSHIPS with leading global car OEMs

CATALYSTS: potential from new OEMs, new finance agreements and new geographic expansion.

20 YEARS ON NASDAQ





THANK
YOU!

